

Financial & Legal

Legal protection with a *personal touch*

Financial & Legal Insurance Company Limited

Solvency and Financial Condition Report (SFCR)

For the year ending 31st December 2018

Regulatory Firm Reference Number 202915

Company Number 03034220

Contents

Executive Summary	4
A: Business and Performance	5
A1. Business and external environment	5
A2. Performance from underwriting activities	6
A3. Performance from investment activities	7
A4. Operating/other expenses.....	7
A5. Any other disclosures	7
B: System of Governance.....	8
B1. General governance arrangements	8
B2. Fit and Proper Requirements.....	10
B3. Risk Management System.....	10
B4. ORSA (Own Risk and Solvency Assessment)	12
B5. Internal Control System	13
B6. Internal Audit Function	14
B7. Actuarial function	14
B8. Outsourcing.....	14
B9. Any other disclosures.....	14
B10.Organisational Structure.....	15
B11.Governance Map	16
C: Risk Management	17
C1. Underwriting Risk.....	17
1. After the Event.....	17
2. Before the Event	17
C2. Market Risk	20
C3. Credit Risk	20
C4. Liquidity Risk	20
C5. Operational Risk.....	20
C6. Other material risks	21
D: Valuation for solvency purposes	22
D1. Assets.....	22
D2. Technical Provisions	22
D3. Other Liabilities.....	23
D4. Any other disclosures	24
E: Capital Management.....	25
E1. Own Funds	25

E2. Minimum capital requirement (MCR) and solvency capital requirement (SCR)	25
E3. The option set out in Article 305b used for the calculation of its solvency capital requirement.....	26
E4. Differences between the standard formula and any internal models used	26
E5. Non-compliance with the minimum capital requirement and significant non-compliance with the solvency capital requirement	26
E6. Any other disclosures	26
SFCR Templates.....	27

Executive Summary

This is the third Solvency Financial Condition Report (SFCR) for Financial and Legal Insurance Company Limited (the Company) based on the financial position as at 31st December 2018.

This report covers the Business and Performance of the Company, its System of Governance, Risk Management, Valuation for Solvency Purposes, and Capital Management. The ultimate administrative body that has the responsibility for all of these matters is the Company's board of directors, with the help of various governance and control functions that it has put in place to monitor and manage the business.

Financial and Legal Insurance Company Limited are a specialist legal expenses insurer primarily providing Before the Event and After the Event legal expenses insurance policies, as well as Motor Breakdown Assistance insurance to support existing legal expenses business through its business partners.

The overwhelming majority of the Company's business is in relation to After the Event insurance largely for personal injury in relation to road traffic accidents, employers' liability, public and occupiers' liability and industrial disease and deafness, although the Company does insure a small amount of clinical and dental negligence risks as well as other smaller miscellaneous schemes where it is prudent to do so in support of the Company's core After the Event insurance business.

The Company also underwrites Before the Event insurance through insurance brokers or insurance intermediaries, together with a relatively small amount of Motor Breakdown Assistance insurance.

The Company is authorised to insure the following classes of business:

- Class 16 Miscellaneous Financial Loss
- Class 17 Legal Expenses
- Class 18 Assistance.

All of the Before the Event insurance policies are on a claims made basis. The effect of this is to switch the long tail of these claims from the end to the front and at the same time to assist customers in handling their claim with the current insurer. It also provides for certainty in the Company's results for each year rather than having to include, for each class of business, a provision for IBNR (Incurred But Not Reported) assumptions which can be subjective and lead to uncertainty.

After the Event business is sold principally through solicitors where premiums are deferred and contingent and payable only on successful cases at the end of a claim. Typically, such claims supported by After the Event insurance have a life expectancy of between six months and three years but can be longer in exceptional or complex cases.

The Company wrote circa 186,000 policies in 2018 which is a significant increase on the 78,000 written policies in 2017. The Company also insures in the region of 372,000 BTE customers.

The Company recognises that the implementation of the Civil Liability Act in April 2020 may result in either the cessation of underwriting After the Event Road Traffic Accident business, or that, if there continues to be a market for such risks, it will be at much lower premiums reflecting the reduced exposures.

The Company's objective and strategies are therefore to continue in its core After the Event market in relation to Employers' Liability and Public Liability risks and to support a Road Traffic Accident product post Civil Liability Act which, as referred to above, is expected to be at a much reduced premium reflecting the lower risk exposures. In addition, the Company will explore the After the Event commercial market as well expanding its Before the Event non motor portfolio, subject to the Company obtaining 100% reinsurance support and a binding authority arrangement.

The Company operates a three line defence model in relation to risk and compliance with governance and controls in place, together with its risk appetite to ensure the efficacy of its board and management controls.

A: Business and Performance

A1. Business and external environment

The Company is a United Kingdom based insurer authorised and regulated by the Prudential Regulation Authority (PRA) and regulated by the Financial Conduct Authority (FCA). Contact details for the PRA and FCA can be found at:

- www.Bankofengland.co.uk/pru
- www.fca.org.uk

Financial and Legal Insurance registered and operating office:

Financial and Legal Insurance Company Limited
No 1. Lakeside
Cheadle Royal Business Park
Cheadle
SK8 3GW

Our auditors name and address:

Deloitte LLP
2 Hardman Street
Manchester
M3 3HF

Shareholding structure

Nicholas Garner, who is the Chief Executive Officer, is the majority shareholder and owns 94.44% of the Company.

The government has introduced the Civil Liability Act (to be operational by 1st April 2020), subject to the issue of two statutory Instruments in relation to an increase in the small claims limit and the introduction of a 'whiplash' tariff - both of which are designed to disincentivise minor, exaggerated and fraudulent Road Traffic Accident related whiplash claims by:

1. the introduction of a tariff of fixed compensation for pain, suffering and loss of amenity for claims with an injury duration of between 0 and 24 months;
2. providing the judiciary with the facility to both decrease the amount awarded under the tariff in cases where there may be contributory negligence or to increase the award (with increases capped at no more than 20%) in exceptional circumstances;
3. introducing a ban on both the offering, payment and requesting of offers to settle claims without medical evidence;
4. increasing the small claims limit for Road Traffic Accident related personal injury claims to £5,000; and
5. increasing the small claims limit for all other types of personal injury claim to £2,000.

The changes will have a significant and material effect in relation to the Company's Road Traffic Accident business. The Company has been aware of and recognised, for some considerable time, this emerging risk and consequently, in line with its strategic direction, the Company is developing potential models for post these changes but the current uncertainties are such that we cannot provide a definitive indication of the overall likely effect.

In the Company's core market of After the Event personal injury, the Company wrote circa 186,000 policies in 2018 which is a significant increase on the 78,000 written policies in 2017. After cancellations which are expected to be around 35% the net effect is that the Company wrote circa 121,000 After the Event policies in 2018.

The Company is also a founder member of the Association of Consumer Support Organisation (ACSO) The purpose of ACSO is to:

- Represent the interests of the reputable, diverse range of organisations who are united in providing the highest standards of service in support of consumers as a claimant in the civil justice system
- To engage proactively with policymakers, regulators, industry and the media to ensure there is a properly functioning, competitive and sustainable justice system for honest consumers

ACSO's vision is that by the end of 2020 to be the de facto whole-of-industry representative body, respected and endorsed by the government, regulators and the ABI.

The Company is very active with ACSO and working with them in relation to discussions with the MOJ in relation to BTE insurance following the introduction of the Civil Liability Act in April 2020.

A2. Performance from underwriting activities

The Company currently insures approximately 372,000 (346,500 in 2017) Before the Event and Motor Breakdown Assistance insurance risks and 186,539 (78,476 in 2017) After the Event insurance new policies were issued in 2018. The growth in the Before the Event and Motor Breakdown Assistance business has largely been attributable to an increase in Motor Breakdown Assistance new policies insured through an existing business partner. The significant growth in After the Event insurance is as a consequence of organic growth with existing business partners and new business following a competitor going into insolvent run off. Furthermore, the Company has insured a number of new After the Event solicitors

It can take many years for After the Event Insurance claims to settle and we experience cancellations or abandonment of a claim resulting in policy cancellation in a number of cases. There are currently 198,455 After the Event insurance policies in force.

All the After the Event and Before the Event risks insured relate to risks insured located in the United Kingdom, the Isle of Man or the Channel Islands, The Company previously insured a small amount of risks in the Republic of Ireland but these have been eschewed as part of the Companies Brexit mitigation strategy.

All underwriting is carried out in the Company's office in Cheadle. In the year to 31st December 2018, the Company made a profit of £1,059k (£648k 2017).

Summary technical account for the year end 31st December 2018.

Technical account	2018 £'000	2017 £'000
Gross Written Premiums	15,918	11,710
Provision for unearned premium	(4,602)	(5,497)
Technical income	28	99
Earned premium	11,344	6,312
Claims and provisions	(3,883)	(2,115)
Operating expenses	(6,478)	(3,486)
Balance on technical account	983	711

Reinsurance

For existing business, we currently have no appetite (in relation to our existing portfolio) for any type of reinsurance arrangement such as stop loss or excess of loss protection. The maturity of our book of After the Event business is such that any such arrangements would incur large minimum premiums with layers of protection that would be activated only in very extreme circumstances. We previously had a stop loss arrangement but following advice from an independent reinsurance broker it was considered that such an arrangement added no value or real reinsurance protection to our business.

A3. Performance from investment activities

The Company operates an extremely risk averse investment policy with all funds held in cash, or cash equivalents, with U.K banks, 90% of which are rated B, or higher. The total investment income generated in 2018 was £1,306 (2017 £2,697).

A4. Operating/other expenses

The main areas of expense are policy linked payments (commission) and colleague costs (salaries, pension, and ERS NIC). A breakdown of the operating expenses is listed below:

Operating expenses	2018 £'000	2017 £'000
Insurance commissions	5,010	2,340
Colleague costs	1,009	825
Other expenses	459	321
Total operating expenses	6,478	3,486

The insurance commissions increase is caused by an increase in the number of cases which have settled successfully. The number of policies settled in 2018 was 55,840 (2017 – 31,069).

Due to investment in a bespoke claims management and accounting software package in prior years the Company has been able to increase its business volume, maintain levels of customer service and marginally increase its colleague costs.

A5. Any other disclosures

There are no other disclosures.

B: System of Governance

B1. General governance arrangements

There have been no changes to the board structure during the year which is currently made up as follows:

N D Garner - Chief Executive Officer

M F Timmons – Managing Director

A S Hughes – Chair of the Board and Non-Executive Director

S M Baldwin – Non Executive Director

Senior Insurance Management Functions are allocated as follows:

Function	Person	SIMF/CF
Chairman	A S Hughes	SIMF 9
Non-Executive Director	A S Hughes	N/A
Chief Executive function	N D Garner	SIMF 1
Chief Finance function	N D Garner	SIMF 2
Chief Risk function	M F Timmons	SIMF 4
Chief Underwriting Officer function	M F Timmons	SIMF 22
FCA Compliance	M F Timmons	CF 10
FCA Money Laundering Reporting	M F Timmons	CF 11
FCA Customer function	M F Timmons	CF 30
Non-Executive Director	S M Baldwin	N/A

The board is responsible for the oversight of the business, and sets its strategy and risk appetite. The company secretary is Serena Garner.

There are also three other senior managers (Head of Business Development, Head of Legal Services and Financial Controller) and there are currently 26 colleagues.

The board is also responsible for the remuneration and audit committee as well as risk and compliance which form an integral part of the board meetings.

The Board are responsible for the design, implementation and monitoring of the remuneration policy, under the control of the chair of the Board who has ultimate responsibility.

The Board

- oversee the design of the remuneration architecture, the implementation of the Remuneration Rules and the respective monitoring process.
- review the Remuneration Rules regularly, at least once a year, and amends them, as necessary.
- is responsible for reviewing and monitoring implementation of this policy.

The Board including the Non Executive Directors meet on at least an annual basis to review the Remuneration Policy and its implementation.

Link Between Pay and Performance

The Company operate a balanced and effectively managed remuneration system that provides for competitive total remuneration opportunities that are designed to attract, retain, motivate and reward the colleagues to deliver high performance, with a view to ensuring our client's interests are also protected.

- The link between pay and performance is supported by fixed pay (i.e. base salary and benefits) and performance related pay (short and long term bonus schemes as applicable).
- The remuneration system is an important element of the broader risk management framework and is designed to discourage inappropriate risk taking through effective governance and a clearly defined performance management process which supports the Company's overall strategy, values and long-term interests.
- Performance related pay is designed to promote sound risk management and does so by ensuring an appropriate balance between fixed and performance based elements and ensuring sufficiently competitive fixed pay to allow non-payment of the performance based component.
- For the avoidance of doubt any instance of failure to comply with relevant legislation, regulations or internal policy will impact upon the level of any element of variable remuneration which might otherwise have been awarded. Equally consideration of adherence to corporate values and delivery of good customer outcomes are directly linked to an individual's remuneration.

The board carries out its other duties by:

- Attending monthly board meetings to discuss issues arising from the management meetings in addition to addressing any issues requiring board approval or consent as well as addressing emerging legal, regulatory, market and performance risks and challenges.
- Providing challenge and input to relevant meetings.

The Company also has in place the three lines of defence risk model:

- a. First Line of defence
 - Provided by front line managers, colleague and operational management. The systems, internal controls, the control environment and culture developed and implemented by the business is crucial in anticipating and managing operational risk.
 - The senior managers will have responsibility and ownership of the first line of defence and will be accountable for any failings.
- b. Second Line of defence
 - This is Risk, Compliance, HR and IT
 - These functions provide an oversight and the tools, systems and advice necessary to support the first line of defence in identifying and monitoring risks.
 - Risk and Compliance report directly to the board with separate independent oversight through regular meetings with the Chair of the board who is a non executive director
- c. Third Line of defence
 - Provided by internal audit. This provides a level of independent assurance that the risk management and internal control framework is working as desired. The Company use an external business to undertake its independent internal audit.
 - Internal audit is a direct report to the Chair of the Board and the Chair also agrees the nature and extent of the internal audit.

To additionally manage any conflicts of interest the finance function within the Company reports directly to the CEO and other functions report directly to the Managing Director who is a direct report to the CEO.

B2. Fit and Proper Requirements

All board members, senior managers and finance colleagues have to complete a fit and proper requirements form each year. The form is signed by each individual to ensure that such persons are and remain fit and proper to undertake their duties.

Due diligence checks are undertaken including an annual disclosure and barring check to ensure that we are aware of any criminal convictions or financial issues arising.

Each board member has a Statement of Responsibilities which sets out their responsibilities and what is expected of them.

B3. Risk Management System

Overview of risk system

The Company is classified as a small insurer and as such the board has the responsibility to act as the Administration, Management and Supervisory Body in order to meet the requirements of the Solvency II rules. The board also is responsible for the audit and risk committees and as such the relevant interactions between the board and committees referred to are managed by the board.

The Company's risk system is embedded in all the procedures and processes that the Company follow. These procedures and processes are supported by its risk management policies which include:

- Bribery Policy
- Data Protection Policy
- Financial Crime Policy
- Whistle Blowing Policy.
- Conflicts of Interest Policy.
- Reputational Risk Policy.
- Risk Breaches & Failures Policy
- Treating Customers Fairly (TCF) Policy
- Complaint Handling Policy
- Vulnerable Clients Policy
- Money Laundering Policy
- Complaint Handling Procedure Policy
- Risk Breach and Failure Form
- Annual Fitness & Propriety Form
- Money Laundering Report Form

These policies are reviewed every six months and as and when required.

In addition, there is a monthly requirement for all risk breaches and failures to be reported on an appropriate form (including nil declarations).

To protect against bribery and conflicts of interests all corporate hospitality has to be agreed in advance with the Managing Director and also reported on a monthly declaration form sent to all colleagues.

Overview of risk appetite document

The risk appetite document is reviewed regularly and discussed at monthly management meetings. The risk appetite document is the cornerstone of the risks we will, and will not accept. All new business or

enhancements to existing contracts must meet the criteria in the risk appetite document and our processes have in place the requirement for the risk appetite to be checked for all new business and existing business enquiries.

Any risk outside the risk appetite has to receive board approval and be submitted with a business and financial case as to why we should accept the risks.

Summary of how emerging risks are managed – risk register, risk scoring and new and emerging risks

As part of the overall risk governance and appetite the Company:

- a. Monitor emerging risks by perusing the insurance and trade press, ICO, PRA, ABI, FCA websites and consultations and MOJ statements as well as statements from the Law Society, APIL, FOIL and MASS. In addition, any intelligence from business partners and competitors is also carefully monitored and further enquiries made where appropriate. Where an emerging risk is identified it is evaluated and reported at the next monthly management and/or board meeting.
- b. In addition, any issues with a particular business partner or lost case that may have wider ramifications is reported on and remedial action taken where appropriate.
- c. All new products have to be agreed by the board with a business case and confirmation that it meets risk appetite, treats customers fairly and, if necessary, the ORSA will be re-run with stress testing to ensure the efficacy of our capital position before launch.
- d. Risk breaches and risk failures are reported monthly.
- e. All complaints are monitored with root cause analysis and subsequent action.
- f. FOS website is monitored and FOS decisions built into the underwriting guide.
- g. Each month a statement is produced and circulated to all managers and key colleague providing monthly updates from FCA, PRA, FOS, ICO and MOJ.

Risk register - Summary of legal and industry risks including new emerging and possible merging risks

The Company's risks are classified into:

- a. Operational
- b. Insurance
- c. Credit
- d. Financial
- e. Strategic
- f. Reputational
- g. Capital constraints

In assessing the risks under each classification Financial and Legal Insurance Company review Impact, Likelihood and Mitigation to produce a score and a financial value to attach to each risk following an evaluation of these risks. The outcome of this financial assessment is then built into Financial and Legal Insurance Company's ORSA calculations.

Summary of documented process for analysing new, emerging and possible future risks

Financial and Legal Insurance Company have in place processes to enable it to identify and analyses current financial and new and emerging risks.

Counsel's advice

For any legal or other changes which may affect Financial and Legal Insurance Company's business model, Financial and Legal Insurance Company will always seek QC counsel advice in writing to check the efficacy of the proposed processes or models to ensure that they do not breach any regulatory or legal positions.

B4. ORSA (Own Risk and Solvency Assessment)

Content of the ORSA

The ORSA includes the Company's own assessment of its required capital and also references the Solvency capital requirement (SCR) and the Minimum Capital Requirement (MCR) as at 31st December 2018. The Company's capital strategy defines the amount of capital that must be held to cover the risk of losses occurring in the event that the Company goes into run off. Such losses are stressed to a level thus enabling the Company to arrive at its own perceived capital requirement in line with its risk appetite.

The SCR defines the amount of capital that the Company must hold to satisfy regulatory requirements. The MCR defines the amount of absolute minimum capital that the Company must hold to avoid any regulatory intervention.

Roles and Responsibilities for producing the ORSA

The board is ultimately responsible for the production of the ORSA and for the efficacy of the content of the ORSA.

The Managing Director and the Financial Controller's roles are to ensure that the correct risk appetite and governance is in place in ensuring that all risks, future risks and relevant parameters and stress and scenario testing are included in the ORSA for presentation to the board.

The board will, in reviewing each area and the proposed parameters, focus on the following and will challenge the results where relevant and where prudent to do so.

- a. The period affected.
- b. Financials proposed.
- c. Agree emerging and new risks as well as changes to existing risks.
- d. Produce comment and feedback on proposed stress and scenario testing.
- e. Discuss and challenge the stress and scenario analysis.

The Managing Director and the Financial Controller will then undertake an appropriate review based on the challenge and feedback by the board and present their findings of this further review to the board in a revised ORSA.

Following further challenge and comment by the board, the Managing Director and the Financial Controller will then obtain agreement for the final parameters to be used in producing the ORSA to the board.

The Managing Director and the Financial Controller will then present the final ORSA reacting to any further challenges and a detailed sense check by the board.

Sign off of the ORSA by the board

Purpose of the ORSA

- a. This document sets out the policy, processes and procedures in developing the ORSA. It identifies the source documents which will be reviewed together with the management information, leading to the production of parameters which will then be used to produce the ORSA.
- b. The document will also set out the key management information and assumptions in producing the ORSA and how often such management information is produced and reviewed.
- c. The board act as the Administration, Management and Supervisory Body. These parameters will be the subject of challenge by the board and ultimate agreement for the subsequent production of the ORSA.

- d. This document also provides for the board to review the ORSA before finalising and sets out the reporting timelines as well as the communication methodology to our colleagues.
- e. The ORSA in its simplest form is a log of the risks facing a business over a longer time horizon than one year – with a financial value and a plan to ensure that we remain, from a worst case scenario, solvent and to have, at all times, adequate capital to support the business.

Period of ORSA

The ORSA is designed to cover the medium and long terms risks for the current and the next five years but takes into account the business fluctuations that we expect to occur in relation to policies issued prior to the ORSA and those policies which will be settled and earned over the next seven to ten years.

Frequency of the ORSA

The ORSA will be produced:

- a. Annually as agreed by the board which reflects the consistent and stable nature of the Company.
- b. At any other time if requested by the board or the senior management team.
- c. At any other time if there is any material change to the risks that we currently face or if there are any other emerging or new risks which may arise in the future. Such risks will include:
 - Court judgements.
 - Changes in costs rules.
 - Legal or legislative proposed and/or agreed changes – European or UK.
 - Regulatory or compliance changes.
 - Civil procedure rule changes.
 - Any other changes which may affect the business and which may have a material effect on the ORSA.
 - Material change to cancellation rates.
 - Material change to claims experience – frequency and/or costs.

B5. Internal Control System

The governance map is shown below in section B9. This map sets out the compliance functions in relation to complaints, risk register and policies (referred to in this report), risk breaches and risk failures, controls on corporate hospitality as well as treating customers fairly and customer satisfaction surveys. The functions undertaken by compliance feed into the monthly management meetings.

The management meetings are attended by the Chief Executive Officer, Managing Director, Finance Controller, Head of Business Development and the Head of Legal services. The Managing Director has the responsibility for producing the management report which identifies underwriting performance, sales activity, performance towards strategic plans, key performance indicators and any relevant legal or regulatory changes or updates including emerging risks. The monthly financial accounts are also reviewed at these meetings.

Internal controls are embedded into processes which include the due diligence procedure for new business partners, conformity with the board agreed risk appetite and a robust process for new and existing business which ensures that at least three persons (including the Managing Director and Finance Controller) formally sign off new business terms before any contractual arrangements are entered into through compliance vetting.

The Managing Director reports directly to the Chief Executive Officer and the Finance Controller also independently reports directly to the Chief Executive Officer. This internal control is designed to ensure that there are no conflicts of interests in the production of financial accounts and business performance. Both

the Managing Director and the Chief Executive Officer are directors who report to the board. A separate internal audit function is also in place to support the internal controls (see below).

B6. Internal Audit Function

The Company has appointed an independent compliance consultancy (specialising in insurance) to undertake an annual internal audit of systems and controls.

In 2017 the independent audit reviewed the risk register and related items, the detailed policies and procedures and identified evidence of adherence to procedures and processes in relation to sales, solicitor management, underwriting, claims handling as well as compliance and complaint handling. In each area sample transactions for detailed independent testing is undertaken. The report in 2018 focused on overall governance and the small number of items identified have been addressed and actioned and signed off by the board

The internal audit report is always sent directly to the Chair of the Board to ensure no other influence on the content and findings in the internal audit.

B7. Actuarial function

Article 48 of the Solvency II directive details the requirement of the need for an actuarial function. The Company do not consider that we need to appoint a full time actuary for the following reasons:

- The directive makes it clear that the appointment of an actuary needs to be commensurate with the scale, nature and complexity of the business.
- A full time actuary would be inappropriate for a small insurer – actuaries need to be in contact with each other and a single actuary operating a mono line insurer would not meet this requirement.
- The Company has access to actuarial functionality if required from its accountants and have used this for certain tasks such as reverse stress testing.
- The Company, with the addition of an independent qualified accountant, have a strong accountancy presence at board and lower levels (with appropriate accountancy and statistical qualifications) who understand the business and how it operates.
- In line with our ORSA, the Company consider it is imperative that wherever possible it does not outsource critical business functions but recognises the need for actuarial outsourced input when required.
- To summarise the Company have both board accountants as well as access to actuarial functionality when required and consequently do not consider that, as a mono line insurer, the appointment of a full time actuary is necessary. The Company also considers that not having a full time actuary is entirely consistent with the Solvency II directive in relation to proportionality and commensuration with its risks and appetite.

B8. Outsourcing

The Company does not have any outsourcing or claims arrangements in place except in relation to

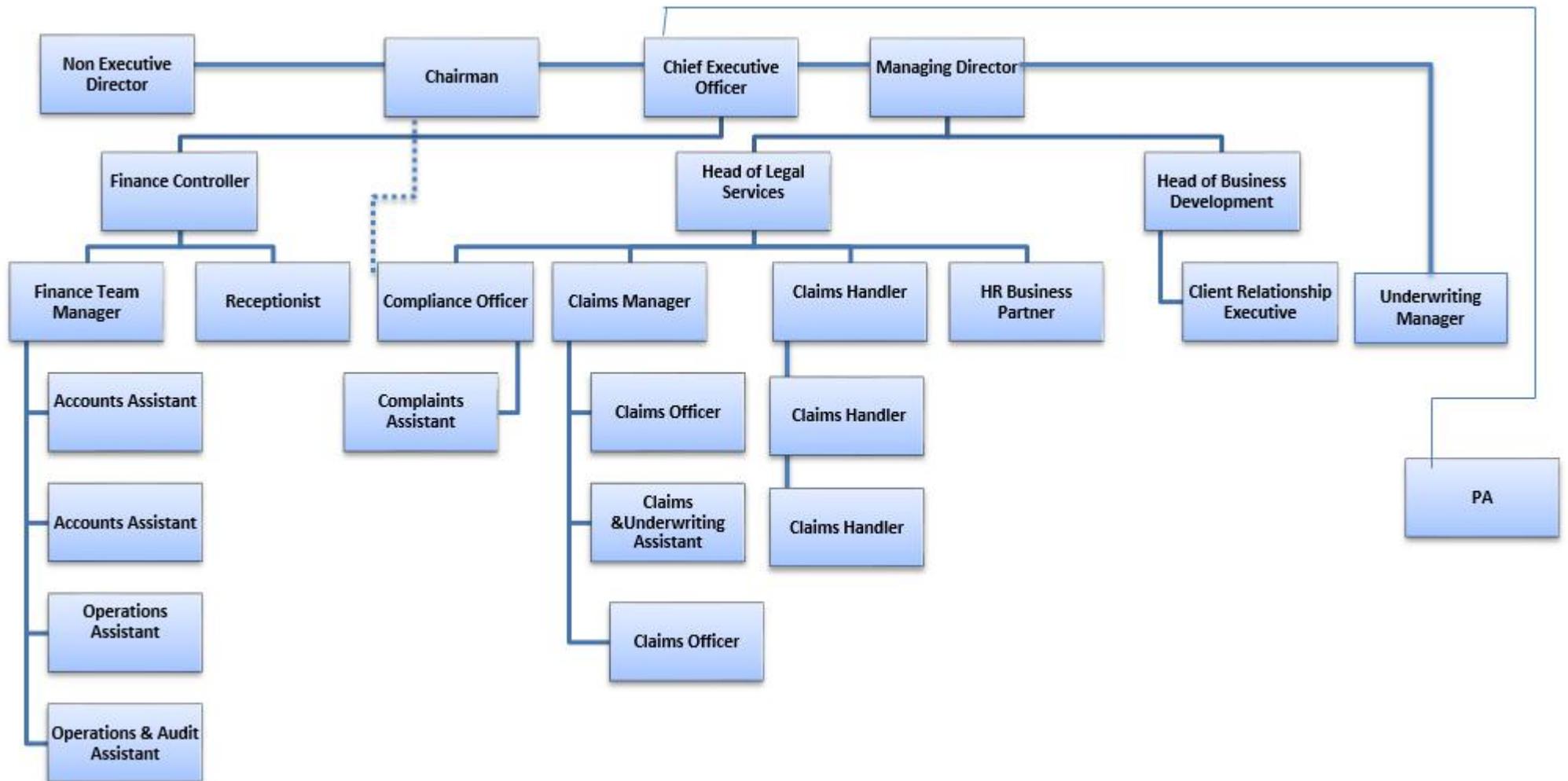
- a. Internal audits – see above.
- b. Marketing.
- c. IT.

Items b and c and above are operated by another company under the same ownership as Financial and Legal Insurance

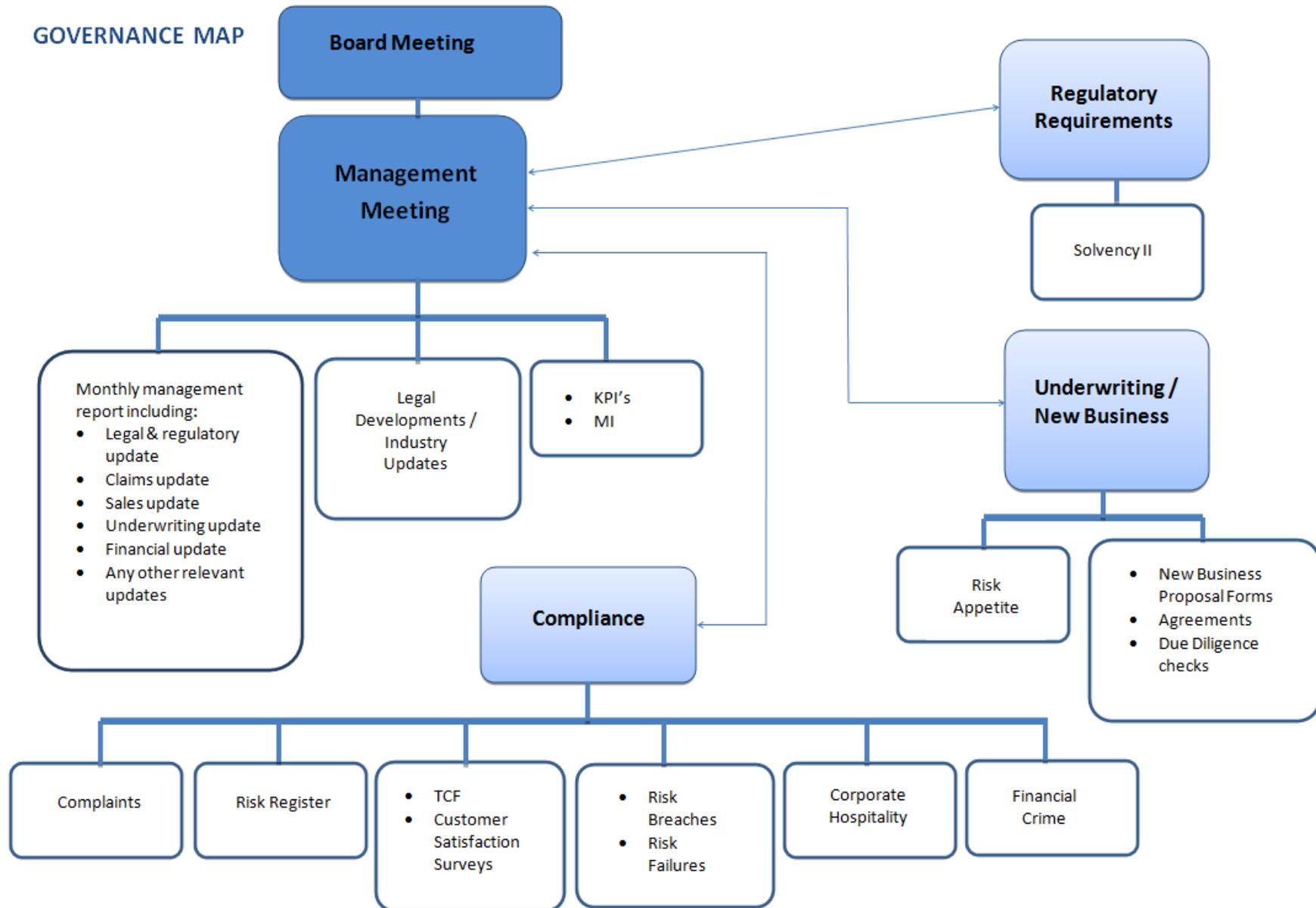
B9. Any other disclosures

There are no other disclosures.

B10.Organisational Structure



B11.Governance Map



C: Risk Management

C1. Underwriting Risk

As a Legal Expenses insurance company, the key underwriting risks which the Company is exposed to and how these risks are mitigated are set out below:

Adverse claim development (reserve risk):

The reserve risk is managed by the Company's underwriting, claims and finance functions team.

- a. Our reserving methodology and how the risks are mitigated are split between Before the Event and After the Event business with After the Event business sub divided between Pre LASPO and Post LASPO. LASPO refers to the implementation of the Legal Aid and Punishment of Offenders Act which came into force on 1st April 2013.
- b. Under that legislation the recovery of After the Event premiums from defendants was prohibited (clients now pay premiums by deduction from damages) and Qualified One Way Cost Shifting was introduced which significantly reduces an After the Event insurers liability for adverse costs

1. After the Event

- Reports are produced which analyses the following data relative to the year of issue and by type of claim.
 - Number of policy sales
 - Number of cancelled policies
 - Number of cases settled
 - Number of live cases
 - Number of claims
 - Costs of claims
 - Percentage of claims relative to the number of cases settled
 - The average cost of the claim per year.
- Whilst we have relatively few completely closed years, this report does give us a good indication of the level of claims and the associated costs year on year.
- In calculating the required provision, we use the worst year to date for the percentage of claims in any year and the second worst average cost per claim by type of policy. The reason for the latter is that there are one or two anomalies that distort the average. We then apply the percentage and the average cost by type of claim to the live policies, which in turn gives us an estimated reserve amount per type of policy.
- We use this average to calculate an individual provision for every source. If the sum held in any of the individual claims reserves falls short of the required provision, we increase our own provision to cover that shortfall. Additionally, there are a few solicitors who cover claims by way of a claims priority agreement rather than a claims reserve pot. For these sources the provision includes 50% of what their claims reserve pot would need to be. The rationale for using 50% is that it is highly unlikely that all sources would default on their agreement at the same time.
- From 1st January 2016 we now reserve all post LASPO settled premiums as the pre LASPO business is in run-off and we therefore consider that as the experience is deteriorating that provision should be made for this risk.

2. Before the Event

- Before the Event performance is monitored by analyzing:
 - written premiums
 - earned premiums
 - claims costs
 - reserves on open claims
 - average claims costs

- These reports are produced monthly and identify the experience by class of policy (e.g. family, commercial, landlord) and by large schemes so that the performance is monitored and remedial action taken for poor performing classes or schemes.
- The Before the Event reserving methodology is set out below
- Before the Event Reserving
 - Before the Event claims are divided in to two distinct categories Motor and Non Motor (Family, Landlord & Business). The two categories are treated differently for the purposes of the reserving methodology.
 - The reason for this is that the frequency of Non Motor claims resulting in a cost and the average claim cost is much higher than for Motor claims. It has therefore been determined that individual claim reserves are appropriate for certain Non Motor claims (shown below). Whereas Motor claims are reserved on a global basis by reference to analysis of the historic data and future trends.

i. Before the Event non motor claims

- For non motor Before the Event claims immediately upon a claim being reported a reserve is created for the individual claim based on the historical average claims costs appropriately adjusted for inflation and any other known potential movements
- Upon acceptance of any claim the average claims cost attached to the individual claim is used as the reserve. Where a claim is in existence for more than a specified period or it is in relation to clinical negligence or where the claim is likely to exceed an pre-determined amount the reserve is adjusted taking into account the known factors at the time. The factors to be taken into account include:
 - I. The litigation risk i.e. the percentage prospect of our insured winning or losing the legal dispute which is the subject of the claim**
During the lifetime of any legal dispute a percentage is attached to the claim to reflect the prospects of success. This percentage changes as information becomes available and is provided by the solicitor acting for the policyholder. The claim reserve reflects the total costs liability for the claim, which is then reduced to reflect the prospects of success.
 - II. The likely point where the claim may conclude i.e. will the claim conclude pre litigation or go to a final hearing**
The reserve generally increases as the relevant milestones are passed, subject to the adjustments to reflect the prospects of success and the likelihood of a matter setting early or going to a full trial. These adjustments are made upon receipt of reports from the appointed solicitor as to the current status of the case.
 - III. What might be recovered from the third party**
The prospect of recovering legal costs is dependent upon a number of factors. For example, generally in employment claims no costs are recovered. In other civil litigation disputes, if successful, a certain percentage of costs may be recovered. Subject to whether the third party is insured and if not, the ability to pay. The reserve is adjusted to take into account these factors.
 - IV. Our liability for third party cost**
The liability for third party costs varies dependent upon the category of claim and the stage the legal dispute concludes. For certain types of claims e.g. employment and landlord disputes it is very rare for a third party cost liability to arise. Similarly, third party costs risks are minimal at the early stages of a legal dispute. The total value of third party costs is determined by the experience of the claims handler and by reference to cost estimates provided by the third party and the policyholders own solicitor. This sum is then adjusted to take into account the percentage litigation risk.
 - V. The appointed representative and the cost arrangement which is applicable**
Where claims are handled by a panel solicitor we have an agreement as to the legal costs of any claim given the terms of the relevant agreement. The reserve is set by

reference to the terms of the agreement. Where a claim is dealt with by a non panel solicitor the solicitor is required to provide a three monthly report in a standard format providing details of their costs, third party costs and the prospects of success. This information is then use to adjust the reserve accordingly.

- During the claim lifetime all Non Motor individual reserves are reviewed at significant milestones e.g.:
 - Payment made or received by us
 - Proceedings issued
 - Defence received
 - Liability admitted
 - Part 36 offer made or received
 - Hearing date set
 - Merits change
 - Third party in financial difficulties
 - Lost at trial
- In any event all accepted claim reserves are reviewed at 3 monthly intervals, regardless of whether a milestone arises.
- On a monthly basis a fixed percentage of premiums received is allocated to the claim provision to meet anticipated future claims cost. This fixed amount is a percentage of the premium, determined by an analysis of previous claims costs over a 5-year period, changes to the volume of policy sales and changes to the legal environment.
- The claim provision is allocated to each claim year and relevant claim costs are then paid from the claim provision amount.
- On a monthly basis a review takes place of the total claim provision held for each claim year, the claim costs incurred and the future anticipated claims costs, to ensure sufficient funds are allocated to the claim provision. Following this review where appropriate the claim provision is adjusted upwards or downwards accordingly.

ii. Before the Event motor claims

- On a monthly basis a fixed sum is allocated to the claim provision, this sum is calculated on a per policy basis for each sale during the relevant period. The total amount is allocated to meet anticipated future claims cost. This fixed sum per policy sale is determined by analysis of previous claims costs over a 5-year period, changes to the volume of policy sales and changes to the legal environment.
- The claim provision is allocated to each claim year and relevant claim costs are then paid from the claim provision amount.
- On a monthly basis a review takes place of the total claim provision held for each claim year, the claim costs incurred and the future anticipated claims costs, to ensure sufficient funds are allocated to the claim provision. Following this review where appropriate the claim provision is adjusted upwards or downwards accordingly.

Inappropriate underwriting risk (premium)

This is managed by the Company's underwriting team and all underwriting practice is governed by the Risk Appetite which is updated and reviewed quarterly. The underwriting team ensures there is clear underwriting philosophy, procedures and controls in relation to pricing, selection criteria and diversification of risks. The Company also monitors its performance by account and type of business and will negotiate revised terms where it is appropriate and prudent to do so.

The risks are also mitigated by the underwriting function having sign off processes in place which clearly identify where a risk is in or outside the risk appetite and whether board approval is required. If board approval is required a submission has to be made with a business case and detailed underwriting controls, reference to treating customers fairly and any capital constraint issues are also identified. The board then

consider the submission and agreement or otherwise is reached in relation to providing a quotation and if so on what terms.

Lapse risk

This is the decrease in future contracts used in the calculation of the technical provisions. The Lapse risk is managed through the sign up process which includes due diligence and senior manager sign off. Lapse risk is included in the non-life underwriting module of the SCR calculation below. To mitigate this risk, the lapse rates are monitored regularly and unexpected movement is analysed to determine if this is an emerging trend across the whole book or peculiar to a particular source of work.

Risk Concentrations

The Company does not insure any class or group actions and as such is not exposed to any risk concentrations. As provider of legal expenses insurance the risks insured are in relation to individual legal disputes which are settled independently.

Legal changes

The Company is aware that any legal changes or court decisions can affect its business models. As such the Company has included in its business partner contracts and into its insurance policies an appropriate clause that if any legal or other similar changes occur that may affect solvency either immediately or in the future, that it has the right to re-negotiate the financial terms. To reflect the emerging risk, the Company monitors relevant press and parliamentary publications and each month provides an industry update identifying any issues and the current state of progress on these emerging issues.

Risk Sensitivities

The Company, in assessing its capital requirements both currently and forward looking, stresses possible outcomes by assuming various percentage decreases in income and increases in claims costs. In addition, the Company also reverse stresses its results by applying outcomes of a large internal fraud or significant bank insolvency event (and combinations of these), to ensure that the Company has sufficient capital at all times to meet its liabilities.

C2. Market Risk

The Company does not rely on income from its investments to fulfil its insurance liabilities. Fixed interest securities and deposits are kept at 'b' rated or above institutions and a limit is applied to any one institution. The company does not hold any bonds or structured credit.

C3. Credit Risk

The risks considered are that a bank or reinsurer defaults on amounts held for or due to the Company. The Company's exposure to credit risk has been assessed in the context of the credit worthiness of the relevant counterparties and is controlled and managed accordingly.

C4. Liquidity Risk

Liquidity has not previously been a risk to the Company, but following business growth and to support further growth in the After the Event market (where premiums are deferred and contingent with claim payments for certain types of business occurring before premiums are received on case conclusion), the Company during 2018 considered external funding to maintain liquidity. However, the increase in profits during 2018 resulted in there being no requirement to continue to seek any external funding.

C5. Operational Risk

Operational risk arises from inadequate processes or controls resulting in a breach or failure causing inaccurate processing of transactions or non-compliance with regulatory or legal obligations as well as the potential for contractual disputes with business partners. The Company has operational risk processes in

place to mitigate this risk supported by a management information system which tracks transactions through to the financial accounts this enabling any anomalies to be easily identified and rectified.

C6. Other material risks

Increase in the small claims limit and the end of recovery of cash compensation for soft tissue injuries

The government has introduced the Civil Liability Act (to be operational by 1st April 2020, subject to the issue of two statutory Instruments in relation to an increase in the small claims limit and the introduction of a 'whiplash' tariff) which are designed to disincentivise minor, exaggerated and fraudulent Road Traffic Accident related whiplash claims by:

1. the introduction of a tariff of fixed compensation for pain, suffering and loss of amenity for claims with an injury duration of between 0 and 24 months;
2. providing the judiciary with the facility to both decrease the amount awarded under the tariff in cases where there may be contributory negligence or to increase the award (with increases capped at no more than 20%) in exceptional circumstances;
3. introducing a ban on both the offering, payment and requesting of offers to settle claims without medical evidence;
4. increasing the small claims limit for Road Traffic Accident related personal injury claims to £5,000; and
5. increasing the small claims limit for all other types of personal injury claim to £2,000.

The changes will have a significant and material effect in relation to the Company's Road Traffic Accident business. The Company has been aware of and recognised, for some considerable time, this emerging risk and consequently, in line with its strategic direction, the Company is developing potential models for post these changes but the current uncertainties are such that we cannot provide a definitive indication of the overall likely effect.

The Company is also a founder member of ACSO (the Association of Consumer Support Organisations). The purpose of ACSO is to:

- Represent the interests of the reputable, diverse range of organisations who are united in providing the highest standards of service in support of consumers as a claimant in the civil justice system
- To engage proactively with policymakers, regulators, industry and the media to ensure there is a properly functioning, competitive and sustainable justice system for honest consumers

ACSO's vision is that by the end of 2020 to be the de facto whole-of-industry representative body, respected and endorsed by the government, regulators and the ABI.

The Company is very active with ACSO and working with them in relation to discussions with the MOJ in relation to BTE insurance following the introduction of the Civil Liability Act in April 2020

D: Valuation for solvency purposes

D1. Assets

The table below shows a valuation of the Company's assets at 31st December 2018.

Financial year 2018	As per GAAP	As per Solvency II
Total Assets		£'000
Investments and cash at bank	311	311
Insurance and intermediaries receivables	35,360	5,405
Fixed assets	19	19
Prepayments and accrued income	534	68
Total Assets	36,223	5,803

The table below shows a valuation of the Company's assets at 31st December 2017.

Financial year 2017	As per GAAP	As per Solvency II
Total Assets		£'000
Investments and cash at bank	773	773
Insurance and intermediaries receivables	27,951	4,506
Fixed assets	28	28
Prepayments and accrued income	48	0
Total Assets	28,799	5,306

The Company's investments and cash at bank are valued for Solvency II purposes on the same basis as the UK GAAP valuation. All investments are instant access funds held in UK bank accounts. There are no estimates or judgements involved in valuing these assets, the value is as per the statement received from the institution holding the funds.

In the Solvency II balance sheet insurance and intermediaries receivables only include amounts due at the valuation date. Any premium value which is not yet due and the unearned value of commissions are included in the technical provision calculation below as per the Solvency II directive. There are no changes from last year in terms of asset valuations due to their being no significant changes in the nature of the assets carried.

Prepayments and deferred costs are excluded from the Company's total assets under Solvency II reporting.

D2. Technical Provisions

The table below shows the calculation of the Company's technical provisions as 31st December 2018.

Financial year 2018	As per GAAP	As per Solvency II
Technical Provisions		£'000
Technical provisions	22,395	
Best estimate of liabilities (BEL)		(2,632)
Reinsurance recoverables		
Risk Margin		250
Adjustment for counterparty default risk		15
Discount for future cashflow		337
Total Liabilities	22,395	(2,031)

The table below shows the calculation of the Company's technical provisions as 31st December 2017.

Financial year 2017	As per GAAP	As per Solvency II
Technical Provisions		£'000
Technical provisions	16,832	
Best estimate of liabilities (BEL)		(1,413)
Reinsurance recoverables		263
Risk Margin		195
Adjustment for counterparty default risk		4
Discount for future cashflow		10
Total Liabilities	16,832	(941)

The Best Estimate of Liabilities (BEL) is calculated based on all policies in force and on risk at 31st December 2018. Detailed analysis on a policy by policy basis has been undertaken to calculate the most likely aggregate outcome in terms of premium income, claims cost and commission cost. This method has been refined throughout the year when compared to actual results. The allocation of overheads is done based on prior year colleague activity which is linked to the issued date of the policy and on the basis that the firm continues to issue new policies. The majority of the technical provisions are made up of deferred premiums which remain outstanding, these premiums will produce net positive cash flows in the future and therefore the technical provisions value is negative.

Reinsurance recoverables are calculated using the same methodology as above and reduce the best estimate of liabilities.

The Risk Margin is added in order that the cost of capital to support the Company's SCR is included. The prescribed rate used is 6% per annum.

The future cash flows in question have been discounted as per EIOPA's rate curve.

Adjustments or transitional measures used to calculate the value of technical provision

The Company is not using a volatility adjustment or matching adjustment or any transitional arrangement within the calculation of technical provisions.

D3. Other Liabilities

The table below the Company's other liabilities at 31st December 2018.

Financial year 2018	As per GAAP	As per Solvency II
Total Liabilities		£'000
Technical provisions	22,395	(2,031)
Amounts due to introducers	8,095	370
Other creditors	2,267	2,114
Accruals	329	329
Total Liabilities	33,085	782

The table below the Company's other liabilities at 31st December 2017.

Financial year 2017	As per GAAP	As per Solvency II
Total Other Liabilities		£'000
Amounts due to introducers	6,514	370
Other creditors	1,773	1,519
Accruals	347	347
Total Liabilities	8,634	2,235

The amounts due to introducers under GAAP is calculated based on the contract in force with the individual introducer. Under GAAP the amount which will be due on premiums which are not currently due is included. For the purpose of Solvency II this amount is removed and included in the calculation of technical premiums. The remaining value is related to income which has been earned prior to valuation date.

Other creditors are IPT, PAYE and corporation tax due at valuation date and the Solvency II valuation is the same as under GAAP.

Accruals are valued according to GAAP and relate to expenses already incurred prior to valuation date. There are no differences between the GAAP and Solvency II calculations. There have been no changes in measurement basis due to nature of financial liabilities remaining constant

D4. Any other disclosures

The Company does not use any alternative methods for valuation

E: Capital Management

E1. Own Funds

Please see table below which summarises the capital requirement and shareholders' funds over the coming 5 years. There have been no changes in measurement basis due to nature of financial liabilities remaining constant

Medium Term Capital Management Plan (MTCMP)						
	2017	2018	2019	2020	2021	2022
Earned premium	6,444	8,687	9,923	10,535	8,921	10,110
Max earned over 3 years	8,687	9,923	10,535	10,535	10,535	10,110
SCR	3,264	3,740	4,093	4,303	4,502	4,600
% of earned prem + 10% TP	31.75%					
Shareholders funds	3,333	3,774	4,242	4,784	5,144	5,782
Technical provisions	15,962	18,585	23,581	30,186	36,468	43,807
EPITP	941	1,096	1,391	1,780	2,151	2,584
EPITP %	5.90%					
Total shareholders funds	4,275	4,870	5,633	6,564	7,295	8,366
Excess funds	1,010	1,129	1,540	2,261	2,793	3,766
SCR Ratio	1.31	1.30	1.38	1.53	1.62	1.82

E2. Minimum capital requirement (MCR) and solvency capital requirement (SCR)

The table below shows the Company's MCR and SCR as at 31st December 2018.

Capital requirements	2018 £'000	2017 £'000
MCR	2,222	2,196
SCR	4,139	3,272

The MCR is the greater of the absolute, linear, and combined MCR. The absolute minimum capital requirement (AMCR) is calculated using the Solvency II guidelines based on the classes of business written (17 & 18). On that basis the AMCR is €2.5M which is converted to GBP using the PRA year end rate of 0.87853 to give an AMCR of £2.2M as shown above. The linear and combined MCR calculations both produce values lower than the AMCR and therefore the figure of £2.2M is used as the MCR.

The table below shows the modules which make up the Company's SCR at 31st December 2018. The SCR is calculated using the Solvency II standard formula. As a result of growth the non life underwriting and reserve risk as well as the operational risk have both increased in 2018.

Solvency Capital Requirement (SCR)	2018	2017
	£'000	£'000
Market risk	0	3
Counterparty risk	311	255
Non life underwriting and reserve risk	3,503	2,930
Basic SCR undiversified	3,815	3,188
Diversification credit	(146)	(122)
Intangible Asset risk	15	0
Basic SCR	3,684	3,066
Operational risk	455	206
SCR	4,139	3,272

The table below shows the Company's solvency ratios as at 31st December 2018. The ratios are calculated as own funds divided by the named capital requirement.

Solvency ratios	2018	2017
	1:1	1:1
MCR	2.26	1.55
SCR	1.21	1.31

E3. The option set out in Article 305b used for the calculation of its solvency capital requirement

This section is not applicable to the company.

E4. Differences between the standard formula and any internal models used

The company operates the standard model and therefore this section is not applicable to the company.

E5. Non-compliance with the minimum capital requirement and significant non-compliance with the solvency capital requirement

The company complied with both its MCR and SCR at all times during the year ended 31st December 2017

E6. Any other disclosures

There are no other disclosures.

SFCR Templates

The following quantitative reporting templates (QRTs) are shown below:

QRT ref	QRT name
S.02.01.02	Balance Sheet
S.05.01.02	Premiums, claims and expenses
S.05.02.01	Premiums, claims and expenses by country
S.17.01.02	Non life technical provisions
S.23.01.01	Own Funds
S.25.01.21	Solvency Capital Requirement – for undertakings on Standard Formula
S.28.01.01	Minimum Capital Requirement – Only Life or only non-life insurance or reinsurance activity

S.02.01.01

Balance sheet

Assets

	Solvency II value	Statutory accounts value
	C0010	C0020
R0010 Goodwill		
R0020 Deferred acquisition costs		
R0030 Intangible assets	18,726.59	18,727.00
R0040 Deferred tax assets		
R0050 Pension benefit surplus		
R0060 Property, plant & equipment held for own use	0.00	
R0070 Investments (other than assets held for index-linked and unit-linked contracts)	0.00	0.00
R0080 <i>Property (other than for own use)</i>	0.00	
R0090 <i>Holdings in related undertakings, including participations</i>	0.00	
R0100 <i>Equities</i>	0.00	0.00
R0110 <i>Equities - listed</i>		
R0120 <i>Equities - unlisted</i>		
R0130 <i>Bonds</i>	0.00	0.00
R0140 <i>Government Bonds</i>	0.00	
R0150 <i>Corporate Bonds</i>	0.00	
R0160 <i>Structured notes</i>	0.00	
R0170 <i>Collateralised securities</i>	0.00	
R0180 <i>Collective Investments Undertakings</i>	0.00	
R0190 <i>Derivatives</i>		
R0200 <i>Deposits other than cash equivalents</i>	0.00	
R0210 <i>Other investments</i>	0.00	
R0220 Assets held for index-linked and unit-linked contracts		
R0230 Loans and mortgages	0.00	0.00
R0240 <i>Loans on policies</i>	0.00	
R0250 <i>Loans and mortgages to individuals</i>		
R0260 <i>Other loans and mortgages</i>		
R0270 Reinsurance recoverables from:	0.00	151,591.00
R0280 <i>Non-life and health similar to non-life</i>	0.00	151,591.00
R0290 <i>Non-life excluding health</i>	0.00	151,591.00
R0300 <i>Health similar to non-life</i>	0.00	
R0310 <i>Life and health similar to life, excluding index-linked and unit-linked</i>	0.00	0.00
R0320 <i>Health similar to life</i>		
R0330 <i>Life excluding health and index-linked and unit-linked</i>		
R0340 <i>Life index-linked and unit-linked</i>		
R0350 Deposits to cedants	0.00	
R0360 Insurance and intermediaries receivables	5,405,132.26	35,208,040.00
R0370 Reinsurance receivables	0.00	0.00
R0380 Receivables (trade, not insurance)		
R0390 Own shares (held directly)		
R0400 Amounts due in respect of own fund items or initial fund called up but not yet paid in	0.00	
R0410 Cash and cash equivalents	310,913.91	310,914.00
R0420 Any other assets, not elsewhere shown	67,750.37	533,983.00
R0500 Total assets	5,802,523.13	36,223,255.00

	Solvency II value	Statutory accounts value
	C0010	C0020
Liabilities		
R0510 Technical provisions - non-life	-2,030,690.98	22,394,705.00
R0520 <i>Technical provisions - non-life (excluding health)</i>	-2,030,690.98	22,394,705.00
R0530 <i>TP calculated as a whole</i>	0.00	
R0540 <i>Best Estimate</i>	-2,280,792.49	
R0550 <i>Risk margin</i>	250,101.51	
R0560 <i>Technical provisions - health (similar to non-life)</i>	0.00	
R0570 <i>TP calculated as a whole</i>	0.00	
R0580 <i>Best Estimate</i>	0.00	
R0590 <i>Risk margin</i>	0.00	
R0600 Technical provisions - life (excluding index-linked and unit-linked)	0.00	0.00
R0610 <i>Technical provisions - health (similar to life)</i>	0.00	
R0620 <i>TP calculated as a whole</i>		
R0630 <i>Best Estimate</i>		
R0640 <i>Risk margin</i>		
R0650 <i>Technical provisions - life (excluding health and index-linked and unit-linked)</i>	0.00	
R0660 <i>TP calculated as a whole</i>		
R0670 <i>Best Estimate</i>		
R0680 <i>Risk margin</i>		
R0690 Technical provisions - index-linked and unit-linked	0.00	
R0700 <i>TP calculated as a whole</i>		
R0710 <i>Best Estimate</i>		
R0720 <i>Risk margin</i>		
R0730 Other technical provisions		
R0740 Contingent liabilities		
R0750 Provisions other than technical provisions		
R0760 Pension benefit obligations		
R0770 Deposits from reinsurers		
R0780 Deferred tax liabilities		
R0790 Derivatives		
R0800 Debts owed to credit institutions		
R0810 Financial liabilities other than debts owed to credit institutions	618,147.90	618,148.00
R0820 Insurance & intermediaries payables	369,874.45	8,096,310.00
R0830 Reinsurance payables	230,840.54	382,431.00
R0840 Payables (trade, not insurance)	376,950.52	376,951.00
R0850 Subordinated liabilities	0.00	0.00
R0860 <i>Subordinated liabilities not in BOF</i>		
R0870 <i>Subordinated liabilities in BOF</i>	0.00	
R0880 Any other liabilities, not elsewhere shown	1,216,729.98	1,216,731.00
R0900 Total liabilities	781,852.41	33,085,276.00
R1000 Excess of assets over liabilities	5,020,670.72	3,137,979.00

S.05.01.01

Premiums, claims and expenses by line of business

	Line of Business for: non-life insurance and reinsurance obligations (direct)	
	Total	
	C0100	C0200
Non-life		
Premiums written		
R0110 Gross - Direct Business	15,887,477.00	15,887,477.00
R0120 Gross - Proportional reinsurance accepted		0.00
R0130 Gross - Non-proportional reinsurance accepted		0.00
R0140 Reinsurers' share	-30,939.00	-30,939.00
R0200 Net	15,918,416.00	15,918,416.00
Premiums earned		
R0210 Gross - Direct Business	11,454,758.00	11,454,758.00
R0220 Gross - Proportional reinsurance accepted		0.00
R0230 Gross - Non-proportional reinsurance accepted		0.00
R0240 Reinsurers' share	110,802.00	110,802.00
R0300 Net	11,343,956.00	11,343,956.00
Claims incurred		
R0310 Gross - Direct Business	3,883,032.00	3,883,032.00
R0320 Gross - Proportional reinsurance accepted		0.00
R0330 Gross - Non-proportional reinsurance accepted		0.00
R0340 Reinsurers' share		0.00
R0400 Net	3,883,032.00	3,883,032.00
Changes in other technical provisions		
R0410 Gross - Direct Business		0.00
R0420 Gross - Proportional reinsurance accepted		0.00
R0430 Gross - Non-proportional reinsurance accepted		0.00
R0440 Reinsurers' share		0.00
R0500 Net	0.00	0.00
R0550 Expenses incurred	6,611,425.00	6,611,425.00
Administrative expenses		
R0610 Gross - Direct Business		0.00
R0620 Gross - Proportional reinsurance accepted		0.00
R0630 Gross - Non-proportional reinsurance accepted		0.00
R0640 Reinsurers' share		0.00
R0700 Net	0.00	0.00
Investment management expenses		
R0710 Gross - Direct Business		0.00
R0720 Gross - Proportional reinsurance accepted		0.00
R0730 Gross - Non-proportional reinsurance accepted		0.00
R0740 Reinsurers' share		0.00
R0800 Net	0.00	0.00
Claims management expenses		
R0810 Gross - Direct Business		0.00
R0820 Gross - Proportional reinsurance accepted		0.00
R0830 Gross - Non-proportional reinsurance accepted		0.00
R0840 Reinsurers' share		0.00
R0900 Net	0.00	0.00
Acquisition expenses		
R0910 Gross - Direct Business	5,009,750.00	5,009,750.00
R0920 Gross - Proportional reinsurance accepted		0.00
R0930 Gross - Non-proportional reinsurance accepted		0.00
R0940 Reinsurers' share		0.00
R1000 Net	5,009,750.00	5,009,750.00
Overhead expenses		
R1010 Gross - Direct Business	1,601,675.00	1,601,675.00
R1020 Gross - Proportional reinsurance accepted		0.00
R1030 Gross - Non-proportional reinsurance accepted		0.00
R1040 Reinsurers' share		0.00
R1100 Net	1,601,675.00	1,601,675.00
R1200 Other expenses		
R1300 Total expenses		6,611,425.00

S.05.02.01

Premiums, claims and expenses by country

		C0010	C0020	C0030	C0040	C0050	C0060	C0070
Non-life		Top 5 countries (by amount of gross premiums written) - non-life obligations						Total Top 5 and home country
R0010	Home Country							
		C0080	C0090	C0100	C0110	C0120	C0130	C0140
Premiums written								
R0110	Gross - Direct Business	15,887,477.00						15,887,477.00
R0120	Gross - Proportional reinsurance accepted							0.00
R0130	Gross - Non-proportional reinsurance accepted							0.00
R0140	Reinsurers' share	-30,939.00						-30,939.00
R0200	Net	15,918,416.00	0.00	0.00	0.00	0.00	0.00	15,918,416.00
Premiums earned								
R0210	Gross - Direct Business	11,454,758.00						11,454,758.00
R0220	Gross - Proportional reinsurance accepted							0.00
R0230	Gross - Non-proportional reinsurance accepted							0.00
R0240	Reinsurers' share	110,802.00						110,802.00
R0300	Net	11,343,956.00	0.00	0.00	0.00	0.00	0.00	11,343,956.00
Claims incurred								
R0310	Gross - Direct Business	3,883,032.00						3,883,032.00
R0320	Gross - Proportional reinsurance accepted							0.00
R0330	Gross - Non-proportional reinsurance accepted							0.00
R0340	Reinsurers' share							0.00
R0400	Net	3,883,032.00	0.00	0.00	0.00	0.00	0.00	3,883,032.00
Changes in other technical provisions								
R0410	Gross - Direct Business							0.00
R0420	Gross - Proportional reinsurance accepted							0.00
R0430	Gross - Non-proportional reinsurance accepted							0.00
R0440	Reinsurers' share							0.00
R0500	Net	0.00	0.00	0.00	0.00	0.00	0.00	0.00
R0550	Expenses incurred	6,611,425.00						6,611,425.00
R1200	Other expenses							
R1300	Total expenses							6,611,425.00

S.17.01.01
Non-Life Technical Provisions

	Direct business and accepted proportional reinsurance	Legal expenses insurance	Total Non-Life obligation
	C0110	C0180	
R0010 Technical provisions calculated as a whole	0.00	0.00	
R0020 Direct business			0.00
R0030 Accepted proportional reinsurance business			0.00
R0040 Accepted non-proportional reinsurance			0.00
R0050 Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole			0.00
Technical provisions calculated as a sum of BE and RM			
Best estimate			
Premium provisions			
R0060 Gross - Total	-4,090,485.35	-4,090,485.35	
R0070 Gross - direct business	-4,090,485.35	-4,090,485.35	
R0080 Gross - accepted proportional reinsurance business			0.00
R0090 Gross - accepted non-proportional reinsurance business			0.00
R0100 Total recoverable from reinsurance/SPV and Finite Re before the adjustment for expected losses due to counterparty default	0.00	0.00	
R0110 Recoverables from reinsurance (except SPV and Finite Reinsurance) before adjustment for expected losses			0.00
R0120 Recoverables from SPV before adjustment for expected losses			0.00
R0130 Recoverables from Finite Reinsurance before adjustment for expected losses			0.00
R0140 Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default			0.00
R0150 Net Best Estimate of Premium Provisions	-4,090,485.35	-4,090,485.35	
Claims provisions			
R0160 Gross - Total	1,809,692.86	1,809,692.86	
R0170 Gross - direct business	1,809,692.86	1,809,692.86	
R0180 Gross - accepted proportional reinsurance business			0.00
R0190 Gross - accepted non-proportional reinsurance business			0.00
R0200 Total recoverable from reinsurance/SPV and Finite Re before the adjustment for expected losses due to counterparty default	0.00	0.00	
R0210 Recoverables from reinsurance (except SPV and Finite Reinsurance) before adjustment for expected losses			0.00
R0220 Recoverables from SPV before adjustment for expected losses			0.00
R0230 Recoverables from Finite Reinsurance before adjustment for expected losses			0.00
R0240 Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default			0.00
R0250 Net Best Estimate of Claims Provisions	1,809,692.86	1,809,692.86	
R0260 Total best estimate - gross	-2,280,792.49	-2,280,792.49	
R0270 Total best estimate - net	-2,280,792.49	-2,280,792.49	
R0280 Risk margin	250,101.51	250,101.51	
Amount of the transitional on Technical Provisions			
R0290 TP as a whole			0.00
R0300 Best estimate			0.00
R0310 Risk margin			0.00
R0320 Technical provisions - total	-2,030,690.98	-2,030,690.98	
R0330 Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	0.00	0.00	
R0340 Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total	-2,030,690.98	-2,030,690.98	
Line of Business (LoB): further segmentation (Homogeneous Risk Groups)			
R0350 Premium provisions - Total number of homogeneous risk group			0
R0360 Claims provisions - Total number of homogeneous risk groups			0
Cash-flows of the Best estimate of Premium Provisions (Gross)			
Cash out-flows			
R0370 Future benefits and claims			0.00
R0380 Future expenses and other cash out-flows			0.00
Cash in-flows			
R0390 Future premiums	4,090,485.35	4,090,485.35	
R0400 Other cash in-flows (incl. Recoverables from salvages and subrogations)			0.00
Cash-flows of the Best estimate of Claims Provisions (Gross)			
Cash out-flows			
R0410 Future benefits and claims	1,809,692.86	1,809,692.86	
R0420 Future expenses and other cash out-flows			0.00
Cash in-flows			
R0430 Future premiums			0.00
R0440 Other cash in-flows (incl. Recoverables from salvages and subrogations)			0.00
R0450 Percentage of gross Best Estimate calculated using approximations	100.00%		
R0460 Best estimate subject to transitional of the interest rate			0.00
R0470 Technical provisions without transitional on interest rate			0.00
R0480 Best estimate subject to volatility adjustment			0.00
R0490 Technical provisions without volatility adjustment and without others transitional measures			0.00

S.25.01.01

Solvency Capital Requirement - for undertakings on Standard Formula

Z0010

Article 112

Regular reporting

	Net solvency capital requirement	Gross solvency capital requirement	Allocation from adjustments due to RFF and Matching portfolios	USP	Simplifications
	C0030	C0040	C0050	C0090	C0120
R0010 Market risk	0.00	0.00	0.00		
R0020 Counterparty default risk	311,376.08	311,376.08	0.00		
R0030 Life underwriting risk			0.00		
R0040 Health underwriting risk			0.00		
R0050 Non-life underwriting risk	3,503,359.45	3,503,359.45	0.00		
R0060 Diversification	-145,764.99	-145,764.99			
R0070 Intangible asset risk	14,981.27	14,981.27			
R0100 Basic Solvency Capital Requirement	3,683,951.81	3,683,951.81			
Calculation of Solvency Capital Requirement					
	C0100				
R0120 Adjustment due to RFF/MAP nSCR aggregation					
R0130 Operational risk	455,284.63				
R0140 Loss-absorbing capacity of technical provisions	0.00				
R0150 Loss-absorbing capacity of deferred taxes					
R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC					
R0200 Solvency Capital Requirement excluding capital add-on	4,139,236.44				
R0210 Capital add-ons already set					
R0220 Solvency capital requirement	4,139,236.44				
Other information on SCR					
R0400 Capital requirement for duration-based equity risk sub-module					
R0410 Total amount of Notional Solvency Capital Requirements for remaining part					
R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds					
R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios					
R0440 Diversification effects due to RFF nSCR aggregation for article 304					
R0450 Method used to calculate the adjustment due to RFF/MAP nSCR aggregation		No adjustment			
R0460 Net future discretionary benefits		0.00			

